

Doing Business in Japan

2017



AIC Tax Co.

Preface

In the preparation of this pamphlet, every effort has been made to offer current, correct and clearly expressed information. However, the information in the text is intended to afford general guidelines only. This publication is distributed with the understanding that AIC Tax Co. is not responsible for the result of any action taken on the basis of information in this publication, nor for any errors or omissions contained herein.

Readers are encouraged to consult with a professional advisor concerning specific matters before making any decision.

If you have any questions regarding tax and accounting, please contact us. We would be happy to help you.

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1. Establishment

1) Organization form for foreign investors in Japan

1-1) Companies

A subsidiary or joint venture can take either one of the following two corporate forms recognized under the Japanese law: a Joint Stock Company (Kabushiki-Kaisha) or a Membership Company (Mochibun-Kaisha) that includes General Partnership Company (Gomei-Kaisha), Limited Partnership Company (Goshi-Kaisha), Limited Liability Company (LLC, Godo-Kaisha).

The major difference between these corporate forms is based on how and to what extent a shareholder or partner is liable for the company's debts and obligations, or whether investment and management is from the same source or not.

There used to be a type of company called a Limited Liability Company (Yugen Kaisha) under the Limited Liability Company Law until April 2006, but it was abolished and merged with Joint-stock company when the commercial code was amended in May, 2006.

Joint Stock Company

The Joint Stock Company (*Kabushiki Kaisha*, or KK) is the most widely used form in Japan. It is also used by foreign investors for a wholly owned subsidiary or joint venture with Japanese partners. It consists of a large number of shareholders whose liabilities are limited to the capital invested. The incorporation procedure and management, accounting, and auditing requirements of a joint stock company are provided in detail under the Companies Act. In general, a joint stock company has greater advantages in business than other forms. For example, a joint stock company enjoys financial and business credibility and a better public image.

Establishment of a joint stock company used to have a minimum capital requirement of ¥10 million, but the regulation changed which made it possible to establish a company with any amount of capital.

Further, previously a Japanese company formed as a kabushiki kaisha was required to appoint from among its directors at least one individual who was a resident of Japan (Non-Japanese national is acceptable). Since 17th March 2015 the local residency requirement has been eliminated and a company can be incorporated in Japan by non-resident of Japan alone.

Membership Company

The Membership Company (Mochibun-Kaisha) includes following three forms, General Partnership Company (Gomei-Kaisha), Limited Partnership Company (Goshi-Kaisha), Limited Liability Company (LLC, Godo-Kaisha).

While the management of joint stock companies is definitely detached from the investors, membership companies have the characteristics that the investors are also directors who carry out operation, that is to say, investment and management is from the same source.

The merit of these types of companies is that they are established by investors at the same time directors who enjoy mutual trust, thus they are good for small business.

General Partnership Company (Gomei-Kaisha) and Limited Partnership Company (Goshi-Kaisha) exist in the old Commercial Act. They enjoy the merits of internal self-governing and simple formalities when established. But because of the unlimited liabilities of directors, few of them exist at present.

On the other hand, Limited Liability Company (LLC, Godo-Kaisha) is lately institutionalized by the new Companies Act which came into effect in 2006. The merits of Membership Company remain and the limited liabilities of directors are recognized.

Difference between Joint Stock Companies (KK) and LLC

| Form | KK | LLC |
|-------------------------------------|---|------------------------------------|
| Investors | Stock holders | Directors with limited liabilities |
| Indispensable board | Stockholders' meeting, directors | Agreement of directors |
| Business operator | Managing director etc. | Directors |
| Minimum capital requirement | None | None |
| Equity transfer | Free in principle | Directors' consent |
| Change in articles of incorporation | Special resolution in stockholders' meeting | Agreement from all directors |
| Change in organization | Possible | Possible |

1-2) Branch of foreign company

Registration

A foreign investor may set up a branch of a foreign company to engage in any commercial activities in Japan by filing a notification with the government office under the Foreign Exchange and Foreign Trade Law. To conduct business in Japan, a branch must also be registered under the Commercial Registration Law. Although a branch operation is acceptable in any business category, it is considered most suitable for purchase, sales and service operations. A branch of a foreign company must be established in compliance with the legal requirements of the Companies Act. Under the Act, a foreign company continually engaging in commercial transactions in Japan must appoint a representative in Japan (branch manager), set up a place of business and register with the local registry office of the Legal Affairs Bureau of the Ministry of

Justice. The registered representative is authorized under Japanese law to perform all acts on behalf of the branch. If the branch manager changes, that change must be registered.

Conversion to a subsidiary

Converting a branch to subsidiary is legally possible, but requires careful consideration. It is a rather time-consuming and costly process. The foreign corporation may set up a subsidiary and then transfer the branch's assets to the subsidiary. If a foreign investor plans to conduct business in Japan over a long period, setting up a subsidiary at the outset may be more desirable.

1-3) Representative office

A representative office is not a legal entity and is not required to obtain commercial registration. Consequently, foreign investors can generally open a representative office without filing any report with government ministries. (The opening of an office of a foreign bank, foreign securities company or foreign insurance company, however, requires notification to the Ministry of Finance.) The only document required for its establishment is a notification to the relevant tax office in the case of the establishment of an office employing salaried workers. Also joining social insurance may be required in the case of employing salaried workers.

Because of its lack of legal status, a representative office is not allowed to engage in any commercial transactions nor set up a bank account. Its activities are limited solely to purchasing or storing items and other liaison activity like gathering information, market research and publicity etc. for the head office of a foreign corporation; a representative office is not subject to Japanese corporate tax for its liaison activities on behalf of a foreign corporation. If its performance was beyond those permitted, however, a representative office could become a taxable entity.

A representative office can bring in funds as operating expenses without restriction. The restrictions imposed on the activities of a representative office make that status generally suitable only for temporary operations for a foreign investor who intends to establish a branch or subsidiary in the near future. Therefore this approach is often used by a foreign investor who requires a great big deal of market research before developing a legally recognized branch operation.

The tax authorities may review the activities of the representative office to determine whether they are merely auxiliary or preparatory. If they were recognized as business activities, the Japan source income would be subject to Japanese corporate income tax.

1-4) Company (subsidiary) vs. Branch

The main differences in the tax treatment between Japanese branches and Japanese subsidiaries are as follows.

Accounting for payments made on behalf of parent or headquarter

Expense incurred by the head office for the benefit of a Japanese branch may be allocated to the Japanese branch and deducted by the Japanese branch on its Japanese tax return.

In case of company (subsidiary), a subsidiary can account expenses paid to its parent company as management fee or royalty based on a contract between the subsidiary and the parent.

Dividends

Dividends paid by a Japanese subsidiary to a foreign shareholder are subject to Japanese withholding tax while remittance of branch profits after tax to its head office in a foreign country is not subject to Japanese withholding tax.

Interest or royalty

Interest or royalty paid by a Japanese subsidiary to a foreign corporation is deductible for the Japanese subsidiary unless it is excessive, although it is subject to Japanese withholding tax.

On the other hand, interest or royalty paid by a Japanese branch to the foreign head office is not tax deductible.

However, if it can be demonstrated that the head office has paid interest on a loan or royalty for industrial property, etc. that is utilized in the Japan branch’s operation, such interest or royalty may be deducted by the Japanese branch although such interest or royalty is subject to Japanese withholding tax.

| | Branch | Company (subsidiary) |
|-------------------------|--|--|
| Accounting for expenses | Possible if not excessive | Possible if not excessive |
| Dividends | Remittance of after-tax profit not subject to Japanese withholding tax | Subject to Japanese withholding tax |
| Interest or royalty | Not tax deductible in principle | Tax deductible, subject to withholding tax |

Previously, Japan adopted the “Entire income approach” under which a foreign corporation with a PE in Japan is liable to pay tax on all Japan-source income irrespective of whether the income is attributable to the PE or not. However the rule has been reformed and “Attributable income approach” based on OECD model treaty should be applied to corporate tax in fiscal years beginning on or after 1st April 2016.

The principle of “Attributable income approach” dictates that income attributable to a branch should be the amount that could be earned by the branch if it were a separate and independent entity, and only such income should be taxable in Japan.

1-5) “105%” Service Company

However, the tax authorities might not challenge an arrangement where a legally separate entity in Japan provides service to other legally separate foreign corporation(s) for a reasonable service fee determined under a written agreement (e.g., a service fee may range from 105% to 110% of the expenses incurred for the said services).

When a Japanese subsidiary of a foreign parent company uses this scheme and charges a service fee to the parent company, the transaction will be exempt from consumption tax (zero-rated supply) and as a result the subsidiary may be able to reclaim consumption tax paid on purchases (input tax).

However, this may not apply to a Japanese branch of a foreign company because such transaction may be considered as an internal transaction, not as an export of service.

2) The report for corporate tax

Please note that each report in the following table can be applied to either companies or branches unless otherwise stated separately.

Reporting for tax purposes is required after company establishment or opening branch for legal purposes. Following is a list of documents to be filed with the tax offices.

| National Tax Office (See *1) | Documents necessary | Filing due |
|---|--|--|
| 1. Report on establishment of company (company only) | Copy of articles of incorporation Copy of registry Lists of stockholders / partners B/S at establishment | Within 2 months after establishment |
| 2. Report on establishment of a foreign corporation (branch only) | Copy of articles of incorporation in Japanese Copy of registry Headquarter B/S of previous fiscal year Business outlines in Japan | Within 2 months after commencement |
| 3. Application for approval of filing a blue tax return | None | Within 3 months after establishment or the first fiscal year-end, whichever is earlier |
| 4. Application for extension of corporate tax return filing due date—if necessary | None | The end of the fiscal year |
| 5. Report on commencement of payroll payment | None | Within 1 month after paying salary |
| 6. Application for approval of paying withholding tax by | None | Any time if the number of employees is less than 10 |

| | | |
|--|--|---|
| every July 10 and January 10 | | |
| 7. Report on method of depreciation to be used | None | When first tax return is due |
| 8. Report on method of evaluation of inventory assets | None | Same as 7 above |
| Local Tax Office (See *2) | Documents necessary | |
| 9. Report on establishment of company or branch | Copy of articles of incorporation Copy of registry Lists of stockholders / employees | Within 15 days after starting business (See *3) |
| 10. Application for extension of enterprise and inhabitant tax return filing due date—if necessary | None | Same as 4 above |

*1 In addition report on consumption tax may be necessary.

*2 Required for both prefectural tax and municipal tax.

*3 It depends on autonomy; could be within one month after starting business.

2. Corporation tax

1) Closing accounts and filing tax returns

1-1) Accounting Period

The accounting period for corporation tax purposes is the accounting period provided on the Articles of Incorporation of the corporation. However, the period must not exceed 12 months.

In principle, the Japanese branch of a foreign corporation must use the same accounting period as the head office. Japanese corporations generally decide their accounting period from April 1st to March 31st.

1-2) Accounting income vs. Taxable income

Accounting for tax purposes follows, in principle, accounting principles generally accepted in Japan. An appropriately determined accounting standard must be consistently applied.

There is generally no significant difference between the pre-tax income for accounting purposes and the taxable income for corporate income tax purposes. However, in order to determine income for corporate tax purposes, certain adjustments must be made to the pre-tax accounting income.

For example, if expenses such as for entertainment, depreciation, donation and executive remuneration exceed tax limits, they would be added to taxable income.

1-3) Filing and paying income tax

A corporation must file tax return and pay the tax within two months after the end of

its fiscal year. One month extension would be permitted for Japanese companies, if the application is submitted by the due. A few more month extension may be possible for foreign corporations.

Except for newly established corporations, if the fiscal year is longer than six months, the corporation must file an interim return within two months of the end of the first six months and make an advance payment at the time of filing the interim return of either 50% of its prior year's tax liability or 100% of its estimated tax liability for the first six months of the current year.

1-4) "Blue form Return" system

There is a "Blue form Return" system in order to encourage taxpayers to declare taxable income based upon accurate accounting records.

This system provides special benefits such as taking special depreciation, establishment of certain reserves, carry forward of tax losses*, carry back of tax losses and claiming tax credits under the Special Taxation Measures Law. In addition, a tax examination is conducted based upon the taxpayer's books of account.

All types of taxpayers (including foreign corporations) may apply for permission to use a blue form return. To be permitted, the taxpayer must satisfy certain requirements such as keeping proper accounting books. But once it is approved and as long as the accounting system is in order, the taxpayer can usually receive special benefits above.

For a new corporation or a new Japan branch, an application must be submitted within 3 months of the date of establishment or the last day of the first accounting period, whichever comes first.

* The expiry period for loss carry forward is currently 9 years but this will be extended to 10 years for losses incurred in fiscal years beginning on or after 1st April 2018.

Maximum amount of deduction is 100% of income for small and medium sized enterprises. For large companies, it is 55% for fiscal years beginning between 1st April 2017 and 31st March 2018 and 50% for fiscal years beginning on or after 1st April 2018.

2) The tax rate

2-1) Corporation tax

The taxable income for corporation tax purposes is calculated based on the pre-tax income of the income statement of the corporation with needful adjustments.

Corporation tax is calculated by applying the corporation tax rate to the annual taxable income.

Certain tax credits, if applicable, are deducted from the computed corporation tax.

Corporation tax rates in the case of ordinary corporations

| Annual taxable income | Capital 100millions or less | Capital more than 100 millions (*2) |
|--|-----------------------------|-------------------------------------|
| Annual taxable income 8 million or less | 15.00% (*1) | 23.40% |
| Annual taxable income more than 8 millions | 23.40% | |

(*1) The reduced tax rates for taxable income for fiscal years beginning before 31st March 2019 (the original tax rate is 19%). However, for fiscal years beginning on or after 1st April 2019, 23.4% will be applied if annual average income over 3 preceding years exceeds 1.5 billion yen.

(*2) A subsidiary whose parent company's or ultimate parent company's capital is 500 million yen or more is included here even if the subsidiary's own capital is 100 million or less.

In addition to the above (national) corporation tax, local corporation tax will be charged at 4.4% of the amount of the (national) corporation tax.

2-2) Local inhabitants' tax

Local inhabitants' tax (i.e., prefectural tax and municipal tax) consists of the tax based on the corporate income tax liability plus per capita tax.

The per capita tax is determined based on the paid-in capital (including capital surplus) and the number of employees.

The tax based on the corporation tax liability is calculated by applying prefectural tax rates and municipal tax rates to the amount of the corporate income tax allocated each to the prefecture and municipality based on the number of employees.

Per capita corporate inhabitant tax

| The capital amount | The number of employees of the local office | Prefectural tax + Municipal tax | | |
|----------------------------|---|---------------------------------|-----------|-----------|
| | | Standard tax rate | Tokyo | Osaka |
| Above 5000M | Above 50 | 3,800,000 | 3,800,000 | 4,600,000 |
| | Up to 50 | 1,210,000 | 1,210,000 | 2,010,000 |
| Above 1000M Up to 5000M | Above 50 | 2,290,000 | 2,290,000 | 2,830,000 |
| | Up to 50 | 950,000 | 950,000 | 1,490,000 |
| Above 100M UP to 1000M | Above 50 | 530,000 | 530,000 | 660,000 |
| | UP to 50 | 290,000 | 290,000 | 420,000 |
| Above 10M | Above 50 | 200,000 | 200,000 | 225,000 |

| | | | | |
|------------|----------|---------|---------|---------|
| Up to 100M | UP to 50 | 180,000 | 180,000 | 205,000 |
| UP to 10M | Above 50 | 140,000 | 140,000 | 140,000 |
| | Up to 50 | 70,000 | 70,000 | 70,000 |

Applicable tax rate is determined by the regulation of local public body.

(The applicable tax rate may be higher than the standard tax rate)

Tax based on corporation tax

Taxable base is the amount of national corporation tax.

| | | |
|-----------------|----------------|-----------------|
| | Municipal tax* | Prefectural tax |
| Any corporation | 9.7% | 3.2% |

Applicable tax rate is determined by the regulation of local public body.

(The applicable tax rate may be higher than the standard tax rate)

2-3) Enterprise tax and Special local corporation tax

Corporations are also subject to prefectural enterprise tax.

Net taxable income for enterprise tax purposes is not necessarily the same as that for corporation tax purposes.

For example, for enterprise tax purposes, foreign source net business income earned through a fixed facility of business abroad is excluded from taxable income.

Also, the reserve for losses from overseas investments and the special deduction for certain overseas technical service transactions provided for in the Special Taxation Measures Law are not available.

The enterprise tax rate depends on the amount of taxable income allocated to each prefecture and is determined by each prefecture.

Besides, from the accounting year starting October 1, 2008, enterprise tax is severed, special local corporation tax is founded to ease the redistribution between prefectures.

Enterprise tax (Example of an ordinary corporation located within Osaka prefecture)

a) Company with capital of over 100M

Enterprise taxes (FY2016)

| | Annual income threshold | Added value levy | Capital levy | Income levy |
|----------------------------|-------------------------|------------------|--------------|-------------|
| Reduced tax rate | Up to 4M | 1.2% | 0.5% | 0.3% |
| | Over 4M Up to 8M | | | 0.5% |
| | Over 8M | | | 0.7% |
| Proportional tax rate (*1) | | | | 0.7% |

Special local corporation tax

| |
|------------------------------------|
| 414.2% of base income tax levy(*3) |
|------------------------------------|

b) Company with capital of 100M or less

Enterprise taxes

| | Annual income threshold | Income levy |
|----------------------|-------------------------|-------------|
| Reduced Tax rate | Up to 400M | 3.4% |
| | Over 4M up to 8M | 5.1% |
| | Over 8M | 6.7% |
| Proportional tax(*2) | | 6.7% |

Special local corporation tax

| |
|------------------------------|
| 43.2% of taxable income (*3) |
|------------------------------|

*1. The rate in the above table is standard tax rate. Each prefecture determines the applicable tax rate which is limited to the maximum rate of 1.2 times of the standard tax rate.

*2. Proportional tax rate shall be imposed on a company which has offices in more than 3 prefectures and a capital of 10M or more.

*3. base income levy amount means the income levy tax amount which calculated by standard tax rate.

2-4) Effective rate of corporation tax (Small or medium size company)

The effective tax rate including corporation tax, local corporation tax, residential corporation tax, enterprise tax and special local tax is as follows;

| | | FY beginning on or after 1 st April 2017 | FY beginning on or after 1 st April 2018 |
|-------------------------------------|---|---|---|
| Capital more than 100 million yen* | | 29.97% | 29.74% |
| Capital at or below 100 million yen | Annual income at or below 4 million yen | 25.89% | 25.89% |
| | Annual income between above 4 million and at or below 8 million | 27.57% | 27.57% |
| | More than 8 million | 33.80% | 33.58% |

* Note: A subsidiary whose parent company's or ultimate parent company's capital is 500 million yen or more is included here even if the subsidiary's own capital is 100 million or less.

3) Depreciation

3-1) Depreciable assets and depreciation

Tangible assets used for business (e.g. buildings, building improvements, structures, tools, and motor vehicles) and intangible assets such as software generally lose their value as time passes. These types of assets are called depreciable assets. On the other hand, assets that do not lose value such as land or antiques are not subject to depreciation.

The acquisition cost for depreciable assets shall be allocated periodically over the usable period instead of being expensed at the time of acquisition. A number of usable years are designated by law for each type of asset.

3-2) Depreciation methods

There are two types of depreciation method, the “straight-line method” and the “declining-balance method”. A company has to report to the tax office which method will be used for each asset. If it’s not reported, the declining-balance method shall be applied. (1)The building which is obtained after April 1st 1998, (2)Intangible assets and (3)Equipment affixed to buildings(建物付属設備) and Structure(構築物) which is obtained after April 1st 2016 must be depreciated by the straight-line method.

Assets in use after April 1, 2007, are subject to the new depreciation method. This also affects the depreciation method for assets acquired before April 2007. The table below explains the details.

Depreciation formulas

| | Assets in use before 31 March, 2007 | Assets in use after 1 April, 2007 |
|--------------------------|--|---|
| Straight-line method | (Acquisition cost – salvage cost (= acquisition cost × 10%)) ÷ old depreciation rate ^(*1) | Acquisition value × depreciation rate |
| Declining-balance method | Un-depreciated cost in the beginning of the fiscal year × old depreciation rate ^(*1) | Un-depreciated cost at the beginning of the fiscal year × depreciation rate ^(*5) . Once the depreciated cost falls below the insured amount ^(*2) , the formula “revised acquisition value ^(*3) × revised depreciation rate ^(*4) ” shall be used instead. |

(*1) Different depreciation rates are applied for assets acquired after April 1, 2012 and assets acquired before that date.

(*2) Once the depreciated cost falls below the 5% of the acquisition cost, the rest shall be depreciated equally over 5 years.

(*3) Acquisition cost × a specific rate according to the number of usable years.

(*4) Un-depreciated cost of the first year that the original depreciation cost falls below the insured amount.

(*5) The rate depends the usable period of the asset such that the same depreciation cost would be applied in the future.

If the tangible asset was acquired in the middle of the fiscal year, the number of months of actual use is subject to depreciation. For certain tangible assets, the special depreciation shall be applied according to the Act on Special Measures Concerning Taxation.

3-3) Usable period

Japan Tax Law defines a number of usable years depending on asset type, structure, and purposes of use. If usable years an asset is not used for more than one year or costs more than ¥100,000, it can be expensed in the year of acquisition.

Table of depreciation rates (apply for assets acquired after April 1, 2012)

| Number of Usable Years | Straight-line method | Declining-balance method | | | Usable Years | Straight-line method | Declining-line method | | |
|------------------------|----------------------|--------------------------|--------------|--------------|--------------|----------------------|-----------------------|--------------|--------------|
| | | Rate | Revised rate | Insured rate | | | Rate | Revised rate | Insured rate |
| 2 | 0.500 | 1.000 | - | - | 18 | 0.056 | 0.111 | 0.112 | 0.03884 |
| 3 | 0.334 | 0.667 | 1.000 | 0.11089 | 19 | 0.053 | 0.105 | 0.112 | 0.03693 |
| 4 | 0.250 | 0.500 | 1.000 | 0.12499 | 20 | 0.050 | 0.100 | 0.112 | 0.03486 |
| 5 | 0.200 | 0.400 | 0.500 | 0.10800 | 21 | 0.048 | 0.095 | 0.100 | 0.03335 |
| 6 | 0.167 | 0.333 | 0.334 | 0.09911 | 22 | 0.046 | 0.091 | 0.100 | 0.03182 |
| 7 | 0.143 | 0.286 | 0.334 | 0.08680 | 23 | 0.044 | 0.087 | 0.091 | 0.03052 |
| 8 | 0.125 | 0.250 | 0.334 | 0.07907 | 24 | 0.042 | 0.083 | 0.084 | 0.02969 |
| 9 | 0.112 | 0.222 | 0.250 | 0.07126 | 25 | 0.040 | 0.080 | 0.084 | 0.02841 |
| 10 | 0.100 | 0.200 | 0.250 | 0.06552 | 26 | 0.039 | 0.077 | 0.084 | 0.02716 |
| 11 | 0.091 | 0.182 | 0.200 | 0.05992 | 27 | 0.038 | 0.074 | 0.077 | 0.02624 |
| 12 | 0.084 | 0.167 | 0.200 | 0.05566 | 28 | 0.036 | 0.071 | 0.072 | 0.002568 |
| 13 | 0.077 | 0.154 | 0.167 | 0.05180 | 29 | 0.035 | 0.069 | 0.072 | 0.02463 |
| 14 | 0.072 | 0.143 | 0.167 | 0.04854 | 30 | 0.034 | 0.067 | 0.072 | 0.02366 |
| 15 | 0.067 | 0.133 | 0.143 | 0.04565 | 40 | 0.025 | 0.050 | 0.053 | 0.01791 |
| 16 | 0.063 | 0.125 | 0.143 | 0.04294 | 50 | 0.020 | 0.040 | 0.042 | 0.01440 |
| 17 | 0.059 | 0.118 | 0.125 | 0.04038 | | | | | |

3-4) Special tax treatment for small sum depreciable assets

Small business (Excludes fiscal year in which the number of regular employees exceeds more than 1,000. Also, from fiscal years beginning on or after 1st April 2019, fiscal year in which annual average income over 3 preceding years exceeds 1.5 billion yen will be excluded.), that use the “Blue form Return” system and acquired depreciable assets

amounting less than 300,000 yen by March 31, 2018, can depreciate 100% of acquisition cost at one year of acquisition. The maximum amount of each year is 3 million yen.

In the case of assets over 100,000 yen and less than 200,000 yen, the depreciation expenses can be allocated equally over 3 years with no scrap value.

4) Expenditures that can't be allocated as expense

4-1) Entertainment expenses and donation expenses

Under the Corporation Tax Law, the tax-deductibility of entertainment expenses and donation is limited.

1) The entertainment expenses of a company whose capital at the end of the business year does not exceed ¥100M will be deductible up to ¥8M. Over 8M will not be deductible.

2) For all companies, only eating cost will be deductible up to 50% of its total amount.

(Therefore, small and middle-size companies can select 1) or 2) whichever is favorable.)

Economic profit given free of charge by a corporation to public welfare organization or other facility, which do not directly benefit the business of the corporation, is regarded as donations for tax purpose.

The allowance of deductible donations is generally limited to the sum of 0.625% of taxable income (before deduction of donations) plus 0.0625% of paid-in capital and capital surplus of the corporation.

The paid-in capital of a Japan branch of a foreign corporation, which is applied in calculation of the limit of tax deductible entertainment expense and donation, is calculated as the paid-in capital of the foreign corporation multiplied by the ratio of the total assets of the Japan branch over the total assets of the foreign corporation.

4-2) Directors' remuneration

There are restrictions on the tax-deductibility of directors' remuneration.

The board members of a corporation are considered directors under the Corporation Tax Law and they are classified into two groups: directors without employee status and directors with employee status.

For tax restriction purposes, the remuneration for a director with employee status consists of both the compensation earned as a director and as an employee.

A person appointed as a branch representative in Japan of a foreign corporation is normally regarded as an employee, rather than a director, unless he is a board member of the foreign corporation.

A director's regular salary is tax-deductible unless it is in excess of the amount that the

tax authorities consider reasonable. If the amount of the director's remuneration is provided for in the articles of incorporation or authorized by a resolution at a general shareholder's meeting, any amount in excess of this authorization is not deductible.

Directors' bonuses can be deductible on condition that the corporation submits a report accordingly to tax authority in advance. However, the bonus to a director with employee status may be deductible if the bonus is paid at the same time as other employees. However, the deductible amount is limited to the amount of the bonus paid to a comparable employee.

Generally, any economic benefits given to directors are regarded as either salary or bonuses. Economic benefits include transfers of assets to directors on advantageous terms, free provision of company houses to directors, interest-free loans to directors, assumption of liabilities on behalf of directors, etc. However, fixed amounts of economic benefits paid on a monthly basis are fully deductible unless they are excessive.

Further, based on corporation tax act, in a case where the amount of directors' remuneration is changed by a resolution of the general shareholder's meeting held within 3 months from the beginning of the fiscal year, the total amount can be deductible.

Therefore, when the monthly remuneration is changed after the period, the amount which exceeds the original amount cannot be deductible in the fiscal year.

5) Group taxation regime

5-1) Outline of group taxation regime

In Japan, group taxation regime is applied to 100% owned corporate group. 100 % ownership means that a company owns 100% shares of the other company.

Mechanism of group taxation regime regards corporations in a 100% group corporations as a single legal entity, having two significant contents; Specific transactions between corporations in the group are taken an internal transaction. And the amount of capital of a parent company is used to determine applicability of special provisions for a small corporation.

5-2) Corporation subject to group taxation regime

Group taxation regime is applied to 100% owned group corporations, so-called complete dominance relationship. Complete dominance relationship means direct or indirect 100% ownership of share. If shares owned by stock options and shares owned by the employee stock ownership plan are less than 5 % of the outstanding shares, those shares are exclude in determine of percentage of the ownership.

Complete dominance relationship also includes mutual relationship between

subsidiaries of the parents companies, if one parent company has 100% owned relationship with other parent company.

5-3) Provisions of Group tax regime

The following provisions apply to corporations subject to Group tax regime.

When an asset is transferred between group corporations, the transfer profit or loss is deferred until the asset is transferred out of the corporate group.

Donation between group corporations is excluded of tax deductible expenses and Gift receipt profit is excluded of taxable income. This rule, however, is not applied to a corporate group which is 100% owned by an individual owner.

Total amount of the dividend from 100% owned subsidiary stocks is not included in taxable income.

In Japan, a small corporation, whose capital is 100 million YEN or less can benefit from several special provisions as below in its tax calculation.

- Reduced rate of corporation tax
- Non-application of the special tax rate of a particular family company
- Exceptions to the deductibility of entertainment expenses
- Legal provision rate of allowance for doubtful account
- Refund due to loss carryback

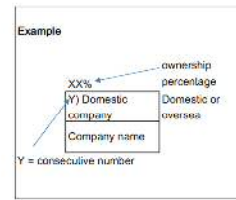
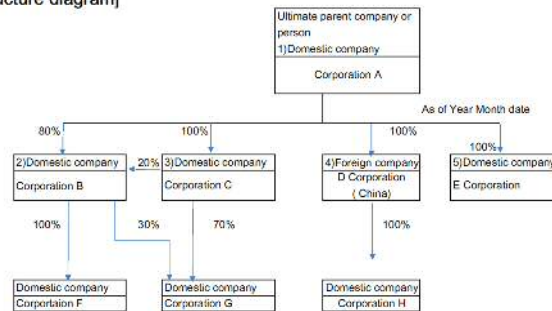
If 100% shares of the small corporation are owned by a company, whose capital is 500 million YEN or more, the special provisions can be inapplicable for the small company.

5-4) Submission of group structure diagram

It is a requirement of a domestic company to submit its group structure diagram with the tax return where the company has 100% controlling interest in other company or the company is under control of the other, i.e. subsidiary or parent company etc. The diagram should illustrate systematically the investment relationship within the group. It should be prepared as at the end of the fiscal year and should also include the details such as the name and address of the company, the registered tax office, the name of the representative, the type of business, the amount of capital and the accounting year end. A separate sheet can be prepared for these details in case of large group companies and attach to the main diagram.

Below is an example of the group structure diagram;

[Group structure diagram]



*1 As a rule, please write the all companies that relate to the ultimate parent company or person
 *2 When the group company is foreign company, please write the country name under the company name.

Group table

| | | | | | | | As of x xxth 20XX |
|--------------------|------------|--------------------------|---------|------------------------|------------------|-------------------|-------------------|
| consecutive Number | Tax office | Name(company/individual) | Address | Name of representative | Type of business | Capital(Currency) | Accounting Period |
| (1) | kojimachi | Corporation A | | | | | |
| (2) | Sendaikita | Corporation B | | | | | |

The consequence number have to be numbered according to the capital relationship chart
 When the ultimate owner is an individual person, please write his or her name in the column of company name

6) Preferential treatments under the corporation tax

In the case a company which invests in facilities or establishes expansion of the employment can meet certain requirements, preferential treatment shall be applied under the corporation tax law. The introduction of preferential treatment is as follows.

6-1) Capital investment tax incentives for SMEs (see*1 below)

Blue return filing SMEs (see*2 below) operating certain businesses are qualified if the following condition is met.

(Condition)

When a company acquires the qualified investments that are capital expenditures for fixtures, facilities, cars and software, and uses for business in Japan during the fiscal years from 1 June 1998 to 31 March 2019.

(Treatment)

The new proposal provides for 30% of special depreciation or 7% of tax credit for the acquisition cost of machinery (see *3 and *4 below).

6-2) Capital investment for Management Capability Enhancement for SMEs

a) All blue return filing companies (see*2 below) are qualified if the following condition is met.

(Condition)

When a company acquires an equipment which contributes to the improvement of the productivity and uses it for designated businesses in Japan during the period from April 1st 2017 to March 31st 2019.

(Treatment)

The new proposal provides for 100% of immediate depreciation or 7% (see *5 below) of tax credit. Also fixed asset tax will be reduced by 50% for 3 years for some assets eligible to this tax incentive scheme. These assets include machinery, equipment and other certain assets.

(Supplementary note)

Eligible assets should be new assets such as machinery, equipment, tools, furniture, fixtures and software that are acquired in accordance with management capability improvement plan approved by the SMEs Management Capability Enhancement Act, possessing production capacity, assets that are not for leasing out, and above certain price.

6-3) Green investment

Blue return filing companies are qualified if the following condition is met.

(Condition)

When a company invests in certain renewable energy system (i.e. solar energy equipment) or certain CO2 emission control system (i.e. combined cycle gas turbine generator).

(Treatment)

The new proposal provides for 30% of special depreciation (total acquisition costs can be expensed upfront) or 7% of tax credit (see *3 and *4 below).

(Supplementary note)

Eligible assets are equipments helping rationalization of the energy utilization to affect building remarkably including new energy utilization equipments and high insulation window equipments such as solar power generation equipment and wind power generation equipment.

6-4) Investment for business revitalization for SMEs (see*1 below)

The medium sized blue return filing company (see*2 below) operating certain businesses such as wholesale retail and service businesses are qualified if the following condition is met.

(Condition)

When a company receives advice on improving its operations from an organization authorized by Japanese government (see*6 below) and acquires equipment and puts it to use between 1April 2013 and 31March 2019

(Treatment)

The new proposal provides for 30% of special depreciation or 7% of tax credit for acquisition cost of equipment (see*3 and *4 below).

(Supplementary note)

Eligible equipments, instruments and fixtures which the acquisition cost is JPY 300,000 or more per unit and facilities attached to buildings which the acquisition cost is JPY 600,000 or more per unit.

6-5) Job creation

Blue return filing companies are qualified if the following condition is met.

(Condition)

For fiscal years commencing between 1 April 2016 and 31 March 2018, the number of insured persons under the national employment insurance scheme at the end of the current fiscal year has increased by 10 percent or more and by 5 employees or more (2 employees or more for SMEs (see*2 below) when compared to the preceding year end. In addition, new employee must be hired at special area (同意雇用開発促進地域) (see *7). New employee must be full-time and indefinite-term employment.

(Treatment)

The new proposal provides that the amount of tax credit. Tax (see *8 below) is

| | |
|--|----------------------------|
| Net increase in the number of employees between the end of the current fiscal year and the end of the preceding fiscal year. | × JPY400,000 (see*5 below) |
|--|----------------------------|

(Supplementary note)

- 1) Under this tax credit system, a blue-return filing company which submits a job creation plan to a public job placement agency within two months after the application year began will be able to apply.
- 2) This scheme and the below 6-6) salary growth tax incentive can be used together.

6-6) Salary growth

Blue return filing companies are qualified if all the conditions below are met for the fiscal years commencing between 1 April 2013 and 31 March 2018.

(Condition1-3)

The amount of salary paid to employees in the current fiscal year was increased compared to the base fiscal year as well as meeting other criteria.

(Treatment)

- 1) Tax credit is 10% of the amount of the increase in salary paid in the fiscal year from the base year (additional tax credit is available if certain conditions are met) (see *8 below).
- 2) This scheme and the above 6-5) Job creation scheme can be used together.

(Supplementary note)

(*1) From fiscal years beginning on or after 1st April 2019, the scheme cannot be used in a fiscal year where average income over the preceding 3 fiscal years exceeds 1.5 billion yen.

- (*2) SMEs for the incentives purposes are defined as corporations, whose paid-in capital is JPY 100 million or less (not owned 50% or more by a corporation whose paid-in capital is more than JPY 100 million, or two-thirds or more by corporations whose paid-in capital is more than JPY 100 million, etc.)
- (*3) Companies with paid-in capital of JPY 30 million or less are qualified for tax credit
- (*4) The limit is up until 20% of the corporation tax for the current fiscal year
- (*5) For the company whose capital is JPY 30 million or less, it is 10%.
- (*6) The AIC tax accountant corporation is authorized as the support organization
- (*7) These areas that job opening-to-application ratio (有効求人倍率) is relatively low. Large cities such as Tokyo, Osaka are not included in this area.
- (*8) The credit is limited to 10% (20% for SMEs) of the corporation tax amount for the fiscal year

7) Documentation for TP taxation

Under the 2016 tax reform relating Transfer pricing taxation, “Country-by-Country Report” (CbC Report), “Master File” and “Local File” should be prepared by principally large corporation.

7-1) CbC Report and Master File

CbC Report and Master File should be prepared and filed from the period starting from April 1st 2016 by large corporation who has more than 100 billion JPY of its consolidated revenue and its group companies that are included in its consolidated financial statements.

7-2) Local File

A company who meets following condition must prepare Local File (which explains how to determine Transfer Price as Arm’s Length Price (ALP))

<condition>

A company having transactions with a related party that exceeded a total transaction amount in the preceding tax year of 5 billion JPY or with intangible property transactions with a related party that exceed a total transaction amount in the preceding tax year of 300 million JPY.

Local file must be prepared from the fiscal year beginning on or after April 1st 2017.

Local file must be prepared by corporate tax filing due date and must be kept for 7 years.

3. Other tax for corporation

1) Consumption tax

1-1) Basic Principles

Consumption tax is a value-added tax which is collected at several stages.

It is levied on the consumption of goods and services and charged by sellers at the time of the sale of goods or the provision of services.

Periodically, sellers must total the tax collected on sales, deduct from this the tax paid on purchases and pay the balance to the tax authorities.

The result is that the consumer ultimately bears the tax, but the tax has been collected in a series of installments from each business enterprise involved in the chain of production and distribution depending on their value added.

The import of goods by individuals and business enterprises is subject to import consumption tax.

The export of goods, international transportation services, etc. are exempt from consumption tax (i.e., zero-rated) and the consumption tax imposed on related purchases may be claimed for refund.

Sales or lease of land, sales of securities, interest on loans, guarantee fees, insurance premiums, provision of public services, education, medical services, social welfare services, and other specified items are classified as non-taxable transactions.

However, the consumption tax on purchases relating to the above non-taxable items is not refundable.

Consumption tax-exempt transactions:

Consumption tax is widely imposed on general consumption but some transactions are exempt from consumption tax because they are considered not to be fit for the purpose of the taxation or it is due to social and political consideration. There are 17 kinds of consumption tax exempt transactions, namely, sale and leasing of land, sale of securities, sale of means of payment such as money and virtual currencies, interest from deposit and loan, sale of postal stamps and gift vouchers, fees for registration and licensing paid to the government and local public bodies, foreign exchange charges, medical services under social security system, nursing care and social welfare services, educational services and certain textbooks, housing rent etc.

Transactions corresponding to none mentioned above are not subject to consumption tax, including tax and a salary, a donation, and the indemnity .

1-2) Structure of Consumption Tax

The tax base for domestic transactions is the sales price.

For imports, the tax base is the delivery price inclusive of customs duties and taxes such as liquor tax, gasoline tax, etc. The tax rate is 5%.

Since the consumption tax is a value-added tax levied at each stage of distributions of goods and services, the tax already paid at the former stage is deducted.

An enterprise deducts the consumption tax paid on purchases (input tax) from the consumption tax collected on sales (output tax) based on its accounting records and periodically pays the balance to the tax authorities by filing a tax return with the district national tax office.

To substantiate the above self-assessment, an enterprise must retain records such as statements of delivery or bills.

1-3) Tax payer

With regard to domestic transactions, business enterprises who sell taxable assets have to file consumption tax return. With regard to import transactions, business enterprises and persons (including the individual who is not an entrepreneur) who take over taxable freights from the bonded area, have to file consumption tax return.

Business enterprises whose yearly taxable sales amount of the base period (the fiscal year two fiscal years prior to the current year) was 10 million yen or less, and also whose taxable sales amount of the 1st half of the last fiscal year was 10 million yen or less, are not obligated to file a consumption tax return for the current year (Consumption tax-exempt enterprise). 10 million yen ceiling of the base period's taxable sales is the current requirement to be a tax-exempt enterprise.

Business enterprises are exempt from consumption tax during their first and second business years, because no taxable sales occur for the relevant base periods. The corporation, however, is not exempt from tax during its first and second business years, if its paid-in capital is ¥10 million or more at the beginning of the business year.

Even if its taxable sales income of the base period is less than ¥10 million, the enterprise can strategically elect to become a taxable enterprise by submitting a notification to Tax office, if it has a capital investment plan and tax paid on purchase likely exceed tax received on sales. By doing so, the enterprise can claim the refund of tax paid on purchases.

1-4) Computation of consumption tax

The tax rate is 8%. (National tax rate 6.3% and local tax rate 1.7%). (1*)

(1*) Before March 2014, the tax rate is 5%. (National tax rate 4% and local tax rate 1%). From October 2019, the tax rate is scheduled to be increased to 10%. (National tax rate 7.8% and local tax rate 2.2%) and reduced tax rate for selected item will be introduced.

Basic formula of tax calculation is as follows:

Tax due = Consumption tax on sales (5% of taxable sales amount) – Consumption tax on purchase (5% of taxable purchase amount)

Taxable sales amount is total amount of taxable sales transactions in Japan and Export tax exempt transaction. Taxable purchase amount is total amount of taxable purchase

in Japan and taxable import goods removed from a bonded area. There are 2 tax system for computation of consumption tax on purchase to be credited from consumption tax on sales (Purchase tax credit), Basic tax system and Simplified tax system.

1-5) Basic tax system

In basic method, taxable sales ratio is applied for computation of purchase tax credit.

Taxable sales ratio = taxable sales amount in a financial year / sales amount in a financial year

Taxable sales amount is the total amount of transfer of taxable assets in Japan, export tax exempt transaction. Sales amount is the total amount of transfer of taxable assets in Japan, export tax exempt transaction, and non-tax transaction.

If taxable sales ratio is 95% or more also annual income is less than ¥500M, full amount of consumption tax on purchase can be credited. If it is less than 95% or annual income is over ¥500M, purchase tax credit is calculated using either Itemized method or Proportional method.

In Itemized method, expenses are categorized in three groups: expenses corresponding only to taxable sales (A), expenses corresponding only to non-taxable sales (B), and expenses corresponding to both taxable and non-taxable sales (C). Purchase tax credit is calculated as below:

Consumption tax on purchase of expenses (A) plus Consumption tax on purchase of expenses(C) x Taxable sales ratio.

In Proportional method, Purchase tax credit is calculated as below:

Total amount of consumption tax on purchase of expenses (A) (B) (C) x Taxable sales ratio.

From the financial year beginning on and after April 1, 2012, in the case the taxable sales exceeds 500 million yen, the purchase tax credit is calculated by either Itemized method or Proportional method, even if the taxable sales ratio is 95% or more.

Preservation of both books recording the facts of payment of expenses and invoices or receipts as evidence is indispensable to have tax purchase credit in preparation of consumption tax return.

1-6) Simplified tax system

If taxable sales of an enterprise in the base period is ¥50million or less and Notification of selecting simplified system has been filed to tax office before the date of beginning of the taxable year, the enterprise calculate purchase tax credit by applying a certain rate of sales turnover.

| Type of Business | rate |
|--|------|
| Wholesales | 90% |
| Retailers | 80% |
| Manufactures, Constructors, Agricultures | 70% |

| | |
|---|-----|
| Restaurants(Eating and drinking industry), Business that are not included in others | 60% |
| Financial Services, Insurance, Transportations and Service Industries(except restaurants) | 50% |
| Real Estates | 40% |

A corporation running only one type of business can calculate purchase tax credit by multiplying taxable sales amount by corresponding sales turnover ratio. In the case a corporation runs more than two types of business, taxable sales need to be classified by types of business. If no classification given, the corporation has to apply the lowest ratio of sales turnover to calculate its purchase tax credit. The corporation, therefore, can take advantage in tax calculation by knowing exact types of business it runs and classifying its transactions accordingly.

1-7) Tax period and tax return and payment

The tax period for a corporation is its financial year. However, they can also use quarterly or monthly tax periods

A corporation whose previous year's tax due exceeded ¥480,000 must file and pay provisional tax at 50% of the consumption tax reported on the final tax return of the previous tax period within two months of after the first six months past in the tax year. If the previous year's tax due exceeded ¥4,000,000, quarterly filing and payment are required. If the previous year's tax due exceeded ¥48,000,000, a corporation must file and pay tax at 1/12 of previous year's tax.

If the amount of tax paid on purchase exceeds the tax received on sales on the date of tax period closing, the excess is refunded after the final tax return is filed with the tax office.

If a corporation makes provisional settlement of accounts of consumption tax, the corporation is allowed to file interim return of consumption tax and make payment of the tax by using the amounts of the provisional settlement of accounts, instead of using the previous year's result. In the case that the corporation have profit in the previous financial year and has the burden of payable interim consumption tax calculated by the result of the previous year. Even if the amount figured out by provisional settlements of account is negative, the corporation can receive no refund of tax.

In the case the corporation made the interim payment of consumption tax, the sum of the interim payment is credited from annual tax amount.

With regard to the import of taxable goods, an individual or a corporation who take over the goods from bonded area submits import declaration to chief customs inspector and pay the consumption tax on the goods. The amount of the consumption tax on the goods is included in calculation of purchase tax credit mentioned in 8-5) above.

2) Fixed assets tax and City planning tax

Fixed assets tax and City planning tax are imposed when the company or individual have real estates, or depreciable property.

| Object of taxation | Land / Building | Depreciable asset (*1) |
|----------------------------|---|--|
| Taxpayer | Individual or company who is registered as its owner as of January 1 st at the legal affairs bureau. | Individual business owner or company who have depreciable asset for business use as of January 1 st . |
| Taxable minimum | Land ¥300,000, Building ¥200,000 | ¥1.5M |
| Tax rate | 1.4% + City planning tax (under 0.3%) | 1.4% |
| Base of taxation (課税標準) | Valuation amount by each municipality | Book value by declining value method |
| Due date of filing | Not necessary for filing tax return | January 31st |
| Tax due date | Annual amount is to be paid in 4 installments in Apr., July, Dec., Feb.. | |
| Note | There are some tax reduction measures for residence | Fixed assets 3 years equal depreciation is applied are not taxable. |

*1. Fixed assets tax for depreciable asset will be reduced by 50% for 3 years for small and medium sized corporations if new depreciable assets, such as machineries, tools, equipment, fixtures and fittings, are acquired in accordance with management capability improvement plan. The plan must be approved by Management Capability Enhancement Act by 31st March 2019 to qualify for the reduction.

3) Office tax

Some municipalities with population of 0.3M or more impose office tax on a company or individual business owner whose office is over 1000 m², or have over 100 employees.

| | |
|--------------------|---|
| Tax amount | Per floor space tax : ¥600/m ² Per number of employee tax : Total annual salary×0.25% |
| Due date of filing | Company: Within two months of the end of the fiscal year. Individual business owner : March 15 |
| Tax due date | Same as tax filing. |

4. Salary and Taxes for Employees

1) Employment income

Individuals with employment income are subject to income tax. Employment income includes salaries, wages, director’s remuneration, bonuses and other compensation of a similar nature. Benefit in kind provided by the employer, including the private use of an employment-provided automobile, permanent company housing, tuition for dependent children, life insurance premiums, private medical insurance premiums and private pension contributions, are included in employment income. However, certain employer-paid benefits, including commuting allowance to a certain limit, moving expenses, loans interest above market rate and, for resident foreigners and nonresidents, home-leave expenses(until a predetermined number of times), are excluded from taxable income.

Regarding company housing, when an employer collects “Taxable value of company provided housing (i.e. legal rents)” from directors and employees, they are treated as not being provided any taxable benefits by the employer. Please see the following page for how this “Taxable value of company provided housing” is calculated.

Rapid calculation table for deduction for employment income (2017)

| Gross Receipts | | Amount of employment Income deduction (¥) |
|----------------|---------------|--|
| Exceeding | Not exceeding | |
| 0 | 650,000 | 100% |
| 650,000 | 1,625,000 | 650,000 |
| 1,625,000 | 1,800,000 | Gross receipts × 40% |
| 1,800,000 | 3,600,000 | Gross receipts × 30% + 180,000 |
| 3,600,000 | 6,600,000 | Gross receipts × 20% + 540,000 |
| 6,600,000 | 10,000,000 | Gross receipts × 10% + 1,200,000 |
| 10,000,000 | | 2,200,000 (upper limit) |

2) Company provided housing

When a director or an employee is using company provided housing and if the company is not deducting legal rent from the individual, it will be treated as a benefit in kind for the tax purpose. Therefore, normally the amount equivalent to the legal rent is deducted from the salary. The legal rent is calculated as below, based on floor space and taxable value of fixed asset tax for land and building.

| | | | |
|---|--------------------------------|---|--|
| Employee | Legal rent | $\begin{aligned} & (0.2\% \text{ of the value of building for fixed asset tax purpose}) \\ & + \\ & (12 \text{ yen} \times \text{total floor space of the building in } \text{m}^2 / 3.3 \text{ m}^2) \\ & + \\ & (0.22\% \text{ of the value of land for fixed asset tax purpose on which the building stands}) \end{aligned}$ | |
| | Taxable benefits | 100% rent paid by the company | Employee is taxed on legal rent |
| | | Employee pays 50% or more of the legal rent | No taxable benefits |
| Employee pays less than 50% of the legal rent | | Employee is taxed on the difference between the legal rent and the rent paid by the employee | |
| Director | Legal rent | Luxurious housing | Total floor space over 240 m ² and luxurious (i.e. luxurious internal /external decorations, expensive rent or property price) Market value |
| | | Small size residence | $\begin{aligned} & (0.2\% \text{ of the value of building for fixed asset tax purpose}) \\ & + \\ & (12 \text{ yen} \times \text{total floor space of the building in } \text{m}^2 / 3.3 \text{ m}^2) + \\ & (0.22\% \text{ of the value of land for fixed asset tax purpose on which the building stands}) \end{aligned}$ |
| | | None of the above | Property owned by the company |
| | Property leased by the company | | The higher of (1) 50% of the actual rent and (2) the amount computed by the formula immediately above |
| | Taxable benefits | 100% rent paid by the company | Director is taxed on legal rent |
| | | Director pays 50% or more of the legal rent | Director is taxed on the difference between the legal rent and the rent paid by the employee |
| Director pays less than 50% of the legal rent | | | |

3) Salary to directors who live overseas

Director's remuneration paid by a Japanese corporation to a nonresident is considered Japanese-source income and is subject to tax in Japan, even if the services are performed outside Japan

4) Deductions**4-1) Deductible expenses**

If employees' actual expense during a year exceeds 50% of standard employment income deduction (see Deduction for Employment Income , Page 27), the excess may be deducted in addition to the employment income deduction. Specially allowed expenditures include commuting expenses, moving expenses for a company transfer, (travel expense, hotel accommodation and delivery expense of baggage), training expenses for technological skills or certain qualification directly required in the performance of duties, and expenses for books, clothes and entertainment.

Expenses for books, clothes and entertainment that are directly related to work is called "Necessary expense for work", maximum of which is ¥650,000.

Expenditures must be documented and certified by the employer. The deduction of specific expenditures may be claimed only by filing a tax return.

4-2) Insurance premiums deduction

Social insurance premiums are fully deductible.

Life insurance, nursing/medical-care and individual pension premiums are deductible up to a maximum ¥120,000. (For nursing medical care insurance, only those contracted in or after 2012 are applicable.)

For casualty insurance premiums, the deductible amount is ¥50,000 for earthquake insurance premiums and ¥15,000 for former long-term casualty insurance. The deductible amount of combined earthquake and former long-term casualty insurance premiums may not exceed ¥50,000.

4-3) Personal exemptions

Personal exemptions are available for purposes of income tax and inhabitant tax. The following table outlines personal exemptions.

| Type (outline) | Amount for national tax | Amount for inhabitant tax |
|------------------------------|-------------------------|---------------------------|
| Basic exemption | ¥380,000 | ¥330,000 |
| Exemption for spouse | ¥380,000 | ¥330,000 |
| Special exemption for spouse | Up to ¥380,000 | Up to ¥330,000 |
| Exemption for dependents | | |
| Younger than 16 years old | 0 | 0 |
| 16 - 18 years old | ¥380,000 | ¥330,000 |

| | | |
|-----------------------|----------|----------|
| 19 - 22 years old | ¥630,000 | ¥450,000 |
| 23 - 69 years old | ¥380,000 | ¥330,000 |
| 70 years old or older | ¥480,000 | ¥380,000 |

Note: If a resident who receives salary etc. applies for the above allowance for non-resident dependents, they are required to submit or present “Documents concerning relatives” or “Documents concerning remittances” or both to the payer of the salary when paid or at annual year-end tax adjustment. Those who file personal tax returns need to submit or present the above document(s) to the tax authority with the tax return if they have not already submitted or presented them to the payer of the salary.

5) Payroll computation and withholding income tax

Salaries paid to residents are subject to income tax withholding at the source.

The amount to be withheld may be determined using the “Tax Withholding Table” provided as an attachment to the Income Tax Law according to the nature of the salary, the period of payment, and the number of dependents the income earner has. However, nonresidents are generally subject to withholding of 20.42% of income tax irrespective of the amount of the salary and the number of dependents (refer to the following table). In order to withhold income tax properly, salary recipients must submit to the tax authorities, through their employer, "a statement concerning exemptions for dependents, etc." giving the names of dependents and other necessary particulars.

For salaries paid monthly, the tax amount is obtained from the "Monthly Table" according to the amount of salary paid and the number of dependents.

The table of withholding from employment income (for 2017 (excerpt))

| Monthly salary amount after deduction of social insurance premiums | | Number of dependents | | | | |
|--|-----------------|----------------------|-------|-------|-------|-------|
| | | 0 | 1 | 2 | 3 | 4 |
| Over(¥) | But not over(¥) | Amount of tax(¥) | | | | |
| : | : | : | : | : | : | : |
| 338,000 | 341,000 | 11,610 | 8,370 | 6,720 | 5,110 | 3,480 |
| 341,000 | 344,000 | 11,850 | 8,620 | 6,840 | 5,230 | 3,600 |
| 344,000 | 347,000 | 12,100 | 8,860 | 6,960 | 5,350 | 3,730 |
| : | : | : | : | : | : | : |

Computation of tax withheld from a salary paid monthly (example)

<Assumption>

- * Resident taxpayer, married with two children (both children are age 16 or older)
- * Monthly salary amount before deduction of income tax and social insurance premiums is ¥400,000
- * Commutation allowance is ¥20,000
- * Social insurance premiums refer to the rate (see chart 8-2)
- * Health insurance ¥20,766, social security pension ¥37,515, employment insurance ¥1,260

<Computation for withholding income tax>

The amount of salary after deduction of social insurance premiums is

$$¥400,000 - ¥20,766 - ¥37,515 - ¥1,260 = ¥340,459$$

Referring to the table of withholding from employment income above, ¥340,459 and 3 dependents cross. As a result, withholding tax is ¥5,110.

Payroll in details (example)

| Payment | | *Deduction | | |
|----------------|---------|---------------------------|--------|-------------|
| Salary | 400,000 | Health insurance | 20,766 | |
| Transportation | 20,000 | Welfare pension insurance | 37,515 | |
| | | Unemployment insurance | 1,260 | |
| | | Withholding income tax | 5,110 | |
| | | | | |
| | | | | Net payment |
| Sum | 420,000 | Sum | 64,651 | 355,349 |

*The inhabitant tax is also deductible. The annual amount of the inhabitant tax is computed by multiplying the tax rate referred to 5) below. By a one-twelfth of the inhabitant tax is deducted from a salary every month from June in the next year to May in the year after next. The inhabitant tax deducted is paid to municipality by a company.

-Reference-

In the example above, the each burden of social insurance for employer /employee is as follows.

| | Employer | Employee |
|---------------------------|---------------------|---------------------|
| Health insurance | 20,767(50.65/1,000) | 20,766(50.65/1,000) |
| Welfare pension insurance | 37,515(91.50/1,000) | 37,515(91.50/1,000) |

| | | |
|----------------------------------|----------------------|----------------------|
| Unemployment insurance | 2,520(6.0/1,000) | 1,260(3.0/1,000) |
| Workmen's compensation insurance | 1,260(3.0/1,000) | None |
| Total amount | 62,062(151.15/1,000) | 59,541(145.15/1,000) |

6) Individual income tax rate

Individual income taxes consist of national income tax and local inhabitant tax. Individuals are also subject to a local enterprise tax on income derived from business at rates ranging from 3% to 5%.

Normally, a 20.42% withholding tax is levied on nonresidents, with no deductions available; however, depending on the type of income, tax may be levied at progressive rates through self-assessment (refer to 3-8). Dividends paid by Japanese companies, interest income, annuities and prizes are also subject to a withholding tax if paid to nonresidents.

National income tax rates are progressive. The rates range from 5% (on taxable income of up to ¥1.95 million) to 45% (on taxable income exceeding ¥18 million), as shown in the following table. (*)

Tax rate of income tax

| Taxable income | | Tax on lower amount(¥) | Rate on excess(%) |
|----------------|------------------|------------------------|-------------------|
| Exceeding(¥) | Not exceeding(¥) | | |
| | 1,950,000 | 0 | 5 |
| 1,950,000 | 3,300,000 | 97,500 | 10 |
| 3,300,000 | 6,950,000 | 427,500 | 20 |
| 6,950,000 | 9,000,000 | 636,000 | 23 |
| 9,000,000 | 18,000,000 | 1,536,000 | 33 |
| 18,000,000 | 40,000,000 | 2,796,000 | 40 |
| 40,000,000 | | 4,796,000 | 45 |

(*) For the coming 25 years from Jan. 2013, an extra amount of 2.1% of income tax levied will be imposed as Special Reconstruction Income Tax.

Local inhabitant taxes, both prefectural and municipal, consist of per capita and income levies. The amount of per capita tax is ¥4,000 per year per person (¥1,000 for prefectural and ¥3,000 for municipal). The percentage of per income levy is 10% (4% for prefectural and 6% for municipal). Per-capita tax is around 5,000 yen annually (*1). Non-residents are not subject to local inhabitant tax.

(*1) A person who lives in Osaka city, per-capita tax is 5,300 yen (prefecture tax 1,800 yen + city tax 3,500 yen). A person who lives in Tokyo, per-capita tax is 5,000 yen (metropolitan tax 1,500 yen + city tax 3,500 yen).

7) Filing and payment procedures

Individual income taxation in Japan is based on the self-assessment principle. In general, taxpayers must file tax returns to declare income and deductions and to pay the tax due. However, the national income tax liability of individuals compensated in yen at gross annual amounts not exceeding ¥20 million is settled through employer withholding if income other than main income source does not exceed ¥200,000. For a nonresident, if tax is withheld from payments and the amount withheld satisfies the liability, income tax return does not need to be filed. Married persons are taxed separately, not jointly, on all types of income.

Income tax returns must be filed, and the final tax paid, between February 16 and March 15 for income accrued during the previous calendar year. For those taxpayers who filed tax returns for the preceding year and who reported tax liabilities of ¥150,000 or more after withholding, prepayment of income tax for the current year is due on 31 July and 30 November. Each prepayment normally equals one-third of the previous year's total tax liability, less amounts withheld at the source. If prepaid and withheld payments exceed the total tax due, they are refundable if a return is filed.

8) Resident status and scope of taxable income

An individual's tax status governs the types of income that are subject to national income tax and local inhabitants' tax as well as deductions and tax rates.

A nonresident taxpayer (an individual other than the resident who has a domicile or owns a residence continuously for more than one year) is subject to Japanese income tax on Japan-source income regardless of where it is paid.

Most tax treaties, however, provide for an exemption from Japanese tax on employment income of a nonresident taxpayer present in Japan for 183 days or less during a calendar year, if certain other conditions are satisfied. One has to prepare a certain application and submit it to the tax office in order to obtain a tax exemption.

An individual of non-Japanese nationality having a domicile or residence in Japan for an aggregate period of five years or less within the last ten years is further classified as a nonpermanent resident taxpayer. A nonpermanent resident taxpayer is subject to income tax on Japan-source income plus that part of non-Japan source income that is paid in and/or remitted to Japan.

Non-Japanese individuals who are neither nonresidents nor nonpermanent residents are classified as permanent residents.

A permanent resident taxpayer is subject to Japanese income taxes on his or her worldwide income. If he or she has to pay double taxes to different countries, he or she may be allowed a tax deduction.

Division of resident status & scope of taxable income for each division of resident status

| | | Japan-source income | | Non Japan-source income | | |
|--------------|------------------------|---------------------|----------------|-------------------------|----------------------------------|---------------------------|
| | | Paid in Japan | Paid in abroad | Paid in Japan | Paid in abroad | |
| | | | | | Portion deemed remitted to Japan | Remainder retained abroad |
| Resident | Permanent resident | T a x a b l e | | | | |
| | Non-permanent resident | | | | | |
| Non-resident | | N o n t a x a b l e | | | | |

| Classification | | Japanese nationality | Period of having a residence | Aggregate period of having domicile or residence within last 10 years | Division of resident status |
|---------------------|------------------|----------------------|------------------------------|---|-----------------------------|
| Having domicile | | Yes | / | Over 5 years | Permanent resident |
| | | No | | | |
| | | Yes | | 5 years or less | Non-permanent resident |
| | | No | | | |
| Not having domicile | Having residence | Yes | Duration of a year or more | Over 5 years | Permanent resident |
| | | No | | | |
| | | Yes | | 5 years or less | Non-permanent resident |
| | | No | | | |
| | | | Less than a year | / | Non-resident |

9) Social insurance**9-1) Social insurance programs**

Social insurance programs in Japan include health insurance, nursing care insurance, welfare pension insurance, employment insurance and worker's accident compensation insurance.

Health insurance covers medical care expenses for employees and their dependents in the case of disease, injury and delivery. A certain amount is also paid as burial expense when an employee or dependent passes away.

The nursing care premiums serve as a fund to support those who need it. The employees from 40 to 65 are subject to the nursing care insurance system.

Welfare pension members would receive an extra benefit besides their basic pension of the national pension system when they become elderly and in case they get handicapped. When they pass away, their spouses or children under the age of 20 would be able to receive their pension.

Full-time employees and employed directors should join Health Insurance and Welfare Pension. Contract employees or part-time workers, whose working hours exceed 3/4 of that of full-time employees should also join the systems.

The premiums are borne equally by employers and employees. Employers withhold the part borne by employees from their salary and bonus, and employers make total premiums payment at the end of the following month.

9-2) Employment Insurance and Worker's Accident Compensation Insurance

Employment Insurance is a system to help stabilize the life of employees in the case of unemployment and help them to find the next job.

Accident Compensation Insurance covers the injuries during commuting and working, and disease or death due to work, under the system, compensation is made to employees or their family.

As a rule, all employees should join Employment Insurance. The system is also compulsory for short-time workers like contract employees and part-timers if they are expected to be in employment for more than 1 month and if they work for more than 20 hours a week.

All employees except the representative director of the companies should join Accident Compensation Insurance regardless of their employment status. As a rule, other directors are not subject to this system, but if they also work like other employees, they can also join the insurance. Also, the family of the representative director is subject to this insurance only if they work like other employees and are not a board member.

Employment Insurance premium is borne by both employers and employees at a respective rate. Employers withhold the part borne by employees from their monthly

salary and bonus. Accident Compensation Insurance premium is fully borne by employers.

Insurance premiums of these two systems are calculated on the expected salary amount from April to March of the following year, and the full amount is paid in July. (If the premiums exceed a certain amount, it can be paid in 3 installments in July, October and January.)

| | Insurance Rate | Rate borne by employers | Rate borne by employees |
|--|------------------|-------------------------|-------------------------|
| Health insurance | 101.30/1,000(*1) | 50.65/1,000 | 50.65/1,000 |
| Nursing care insurance | 16.50/1,000(*1) | 8.25/1,000 | 8.25/1,000 |
| Welfare pension insurance | 183.00/1,000(*2) | 91.50/1,000 | 91.50/1,000 |
| Employment insurance | 9.00/1,000(*3) | 6.0/1,000 | 3.0/1,000 |
| Worker's accident compensation insurance | 3.0/1,000(*4) | 3.0/1,000 | - |

(*1) Rates may slightly vary to prefectures. This table shows the rate National Health Insurance Association Osaka Branch applies from March 2017.

(*2) Rate for in or after September 2017

(*3) Rate for 2017 and applicable to businesses under general industries category

(*4) Rate for 2017 applicable to businesses under other business category. The rate may vary depending on the type of business.

9-3) Social Security Agreement

Outline

Along with the internationalization of industries, more and more people work and live abroad. When company employees are transferred abroad, they have to join social insurance of both countries, and problem of having to pay double insurance premiums arises. To receive pension after retirement, it is necessary to be in the social insurance program for a certain period of time. Otherwise, the insurance premiums are just paid in vain.

Between Japan and the countries below, Social Security Agreement is reached in order to prevent double payment of social premiums and to total the payment period. Countries between which Japan have reached Social Security Agreement as of August 2017:

Germany, UK, Korea, US, Belgium, France, Canada, Australia, Holland, Czech, Spain, Ireland, Brazil, Switzerland, Hungary, India, Luxemburg (Italy, Philippines and Slovakia have already signed, but are preparing to get into effect.)

Between Japan and UK, Korea, Italy, only agreement on prevention of double payment is reached.

Basically, Social Security Agreement applies to all countries listed above, there might be difference because social security systems vary from one country to another.

| Counterpart countries | Social Security Systems that double payment prevention system applies to | |
|-----------------------|--|---|
| | System of Japan | System of counterpart countries |
| Germany, UK, Korea | Public pension system | Public pension system |
| US | Public pension system Public medical care system | Social security system (public pension system) public medical care system (medicare) |
| France | | Public pension system, Public medical care system public employees' accident compensation system |
| Canada | Public pension system | Public pension system (not applied to the pension system of Quebec) |
| Australia | | Retirement pension system |
| Holland | Public pension system Public medical care system | Public pension system public Medical Care System unemployment insurance system |

*The system of totaling of payment period does not apply to Korea

Social security system for employees transferred to Japan

***Prevention of double payment**

Employees who are transferred to Japan from abroad or employees hired by foreign companies in Japan are subject to join Japan's social security.

But if the working period of the employees transferred to Japan from home countries is expected to be less than 5 years, (temporary transfer) as an exception, the employees can stay in the social security program of their home countries and be exempt from joining that of Japan. The condition is that the employees should join the social security of home countries and be employed by the company during the period working in Japan. If the employees are to continue working in Japan longer than expected at the beginning, the employer of the foreign country can apply for the extension of exemption from joining Japan's social security program.

The exemption from joining Japan's social security program is 5 years as a rule, but can be extended under special circumstances. The maximum of exemption depends on the agreement with each country. Once the maximum is surpassed, the employees must join Japan's social security program

| Working condition | Transfer period | Social Security Program to join |
|---|--|---|
| Company transfer from countries with Social Security Agreement reached | Temporary transfer within 5 years | Social security Program of home countries |
| | Transfer has to be prolonged due to unexpected reasons (over 5 years) | Social security program of home countries in the case Social Security Agreement is reached with Japan |
| | Long term transfer over 5 years | Social security program of Japan |
| Local employment in Japan | | Social security program of Japan |

If temporary transferred employees wish to be exempt from the social security in Japan, they should apply for a certification that certifies they are in the social security program of their home countries and submit it to Social Security Office after they arrive in Japan. Spouse and children who live together with the transferred employees are also exempt from the social security in Japan. (But if they wish to, they can apply and join the social security in Japan.)

****Payment of medical expense abroad that is covered by medical insurance***

When those who are in Japan's social security program receive medical treatment abroad, they can claim the expense to the health insurance. The expense payment is made based on the same medical treatment in Japan.

****Dropping out from Japanese national pension system***

People who move to Japan from abroad might need to join and pay premiums for Japan's national pension program. But in the case that even by the age of 60, they cannot expect to receive pension in Japan even if they total the social security period of their home country and that of Japan. They can apply to drop out from Japan's national pension system. On the other hand, people who have once dropped out from the system can apply to join again if they expect to be able to receive pension in Japan in the future by totaling the social security period in their home countries and that of Japan, based on the Social Security Agreement.

5. Appendix

Useful addresses and telephone numbers

Several governments and private organizations provide advice and assistance to foreign investors planning to enter business in Tokyo or Osaka.

JETRO (INVEST JAPAN 対日投資・ビジネスサポートセンター)

<http://www.jetro.go.jp/investjapan/index.html>

TEL 03-3582-4684(Tokyo) / 06-4705-8650(Osaka)

財団法人対日貿易投資交流促進協会 (MIPRO)

<http://www.mipro.or.jp/english/> TEL 03-3989-5151 (Tokyo)

Osaka Business and Investment Center

<http://o-bic.net> TEL 06-6944-6298

IBPC Osaka

<http://www.investosaka.jp/> TEL 06-6615-5522

The Japan Institute of Certified Public Accountants association (JICPA)

<http://www.hp.jicpa.or.jp/english/index.html> TEL 03-3515-1120

JICPA Tokyo Chapter

<http://tokyo.jicpa.or.jp/> TEL 03-3515-1180

JICPA Kinki Chapter

<http://www.jicpa-kin.ne.jp/about/english.html> TEL 06-6271-0400

Japan Federation of Certified Public Tax Accountants Association

<http://www.nichizeiren.or.jp/eng/index.html> TEL 03-5435-0931

Tokyo Certified Public Tax Accountants Association

<http://www.tokyozeirishikai.or.jp/index.html> TEL 03-3356-4461

Kinki Certified Public Tax Accountants Association

<http://www.kinzei.or.jp> TEL 06-6941-6886

Business Development Center Tokyo

<http://www.bdc-tokyo.org> TEL 03-6269-9981

National Tax Agency Japan (English)

http://www.nta.go.jp/foreign_language/

Ministry of Finance (English)

<http://www.mof.go.jp/english/index.htm>